



DOVETAIL BUSINESS ADVISORS, INC.

REGISTRATION OF BUYER ACQUISITION CRITERIA

Our proven, targeted approach matches your specific business acquisition criteria to prospective business sellers. We have the ability to find a business, large or small, that fits your needs and dovetails with your strengths. Please complete the form and **fax it to our dedicated & confidential fax machine at (816) 318-9883**. Thank you!

PERSONAL INFORMATION:

Name: _____ Company: _____
Address: _____ City: _____ State: _____ Zip: _____
Home Phone: _____ Fax: _____ Office: _____
Mobile: _____ E-mail: _____
How did you hear about Dovetail? _____

HOSPITALITY

- Lodging (70) Restaurant (58) Other _____

MANUFACTURING

- Apparel (23) Chemicals (28) Electronics (36) Fabricated Metal (34)
- Food (20) Furniture (25) Instruments (38) Leather (31)
- Lumber/Wood (24) Machinery (35) Paper (26) Plastic (30)
- Print & Publish (27) Rubber (30) Stone, Clay, Glass, Concrete (32)
- Rubber Textile (22) Transportation Equipment (37)
- Other _____

RETAIL

- Apparel (56) Auto Dealers (55) Building, Garden & Hardware (52)
- Food Stores (54) Furniture (57) General Merchandise (53)
- Other _____

SERVICE

- Auto Repair (79) Building Construction (15,16,17) Business Services (73)
- Entertainment (79) Finance (60,61,62,67) Insurance (63,64,66)
- Health (80) Personnel (72) Trade Contractors (15)
- Other _____

TRANSPORTATION

- Air (45) Motor Freight (42) Taxi/bus (41) Transportation Services (47)
- Other _____

WHOLESALE

- Wholesale trade, Durable (50) Wholesale trade, Non-Durable (51) Other _____

OTHER (Describe): _____

LOCATION OF ACQUISITION: _____

REVENUE RANGE OF ACQUISITION:

- Under \$250,000 \$250,000 to \$500,000 \$500,000 to \$1 MM \$1 MM to 5 MM
- \$5 MM to \$10MM \$10 MM to \$20 MM \$50 MM to \$100MM
- Other: _____

CASH AVAILABLE FOR DOWNPAYMENT: _____

OTHER CAPITAL AVAILABLE (Explain): _____

- We wish to review only listings where the seller has agreed to pay your fee.
- We are interested in learning more about how Dovetail can help me search for companies not yet on the market.

This registration form is not intended to create a principal agent relationship between you and Dovetail Business Advisors, Inc. The sole purpose of this form is to provide information regarding your interest in an acquisition. You agree to engage professional representation and advisors, as you deem necessary and appropriate, in connection with a potential acquisition. You confirm that you have not engaged Dovetail to provide any such advice to you.

Signature: _____ **Date:** _____

Check Preferred Method of Contact: Telephone Cell/Mobile E-Mail Mail Fax

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